

RateFilings.com



About RateFilings.com

Gathering, analyzing, and applying superior competitive intelligence is one of the most critical factors in successful insurance operations. Proactive monitoring of the competition is essential in reducing response time to shifting markets and competitor moves. Industry leaders must be able to quickly adapt and develop new product strategies in order to extend their competitive edge.

Perr&Knight's RateFilings.com provides insurance professionals with the intelligence they need to stay ahead of the competition and develop timely, profitable products. In fact, over 90% of U.S. property & casualty insurers use RateFilings.com to aggressively monitor their competition, track market conditions and make informed business decisions.

Perr&Knight Competitive Intelligence Services

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Perr&Knight's competitive intelligence services include Competitor Filings, Competitor Research and Competitor Analysis.

Competitor Filings

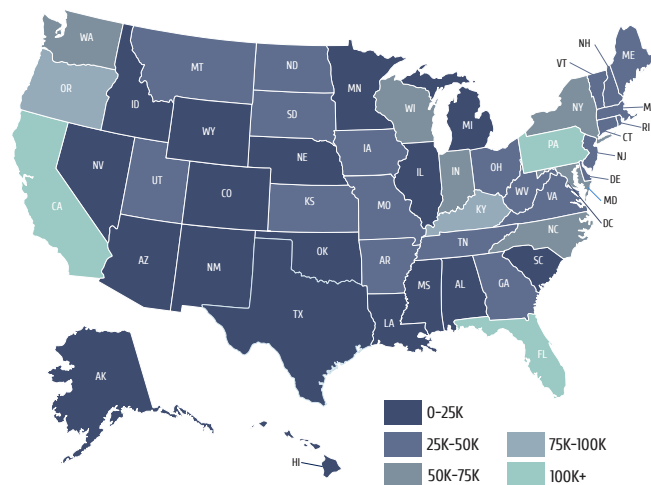
Perr&Knight has remained the insurance industry's premier resource for competitor filings for more than 15 years, making more than 2 million rate, rule and form filings available to our customers through RateFilings.com. Our analysts add more than 25,000 new filings every month and curate managed filing libraries on behalf of many of our clients.

Competitor Research

Perr&Knight's analysts can research and obtain any publicly filed document upon request, including competitor filings and individual filing components such as rating factors, territory definitions and underwriting guidelines. Further, our analysts extract documents from multiple filings to create and maintain competitor rate/rule manuals and form libraries.

Competitor Analysis

Perr&Knight's competitive intelligence staff includes actuaries and product managers with extensive industry experience. Our experts can satisfy all advanced, analytical competitive intelligence needs, including product management/development, rate comparisons and coverage comparisons.



Number of Filings by State Winter 2014

RateFilings.com Customer Support

Business + Technology Support

The RateFilings.com support team is staffed by insurance professionals with deep domain expertise, including research analysts, data analysts, and product managers. As such, RateFilings.com customer support goes well beyond the typical, IT-oriented technical support that you will find elsewhere, ensuring a singular focus on business needs that can be met with the right technology.

Concierge Level Service

RateFilings.com provides full-time, dedicated support personnel that yield concierge level customer service. Our staff maintains current and complete filing libraries on behalf of many of our clients, and are well-versed in state filing laws and regulations that determine the availability of filings and sometimes difficult to find components such as underwriting guidelines, tiering guidelines and insurance scoring information. Our staff can proactively obtain any publicly available document as part of a subscription or upon request.

RateFilings.com Live Chat

RateFilings.com customers now have the option of engaging customer support via live chat, in addition to the usual contact channels such as phone, e-mail and "contact us" forms. With live chat, users can simply open a chat window from the Support page within RateFilings.com to obtain immediate assistance during normal business hours.



Competitor Filing Apps

Monitor, access and download insurance rate, rule & form filings for all lines of business and from all US jurisdictions.



Digital Library Apps

Manage digital archives for competitor filings, manual libraries and custom research projects.



Competitor Finance Apps

Generate template and custom reports for competitor rate changes, financial statement data and market information.



Business Intelligence Apps

Enhance business intelligence with apps for aggregating competitor filing documents and industry filing statistics.



Multiple Subscription Options

RateFilings.com subscriptions are available in Professional, Enterprise and Unlimited editions.



Dedicated Customer Support

RateFilings.com is supported by insurance subject matter experts that focus foremost on your business needs.



Data Export Tools

Export any data set associated with your account for integration with proprietary reports and external systems.



Proactive Alerting Technology

Use proactive alerting technology to notify you when new filings of interest become available or when digital libraries are updated.

Editions Comparison Chart

RateFilings.com offers three subscription models to choose from: Professional Edition, Enterprise Edition and Unlimited Edition. The table below will help you identify which subscription model is right for your organization.

	PROFESSIONAL	ENTERPRISE	UNLIMITED
FILING SEARCH ENGINE FEATURES			
More than 25,000 new filings each month	✓	✓	✓
Power Search	✓	✓	✓
Detailed Filing Information	✓	✓	✓
Filing Previews		✓	✓
No Per-Page Download Fees		✓	✓
AVAILABLE APPS			
Filing Search Engine	✓	✓	✓
Filing Library	✓	✓	✓
Hot Filings	✓	✓	✓
Research Library*	✓	✓	✓
Manual Library*	✓	✓	✓
RateWatch*	✓	✓	✓
Financial Flow*	✓	✓	✓
Market View	✓	✓	✓
Filing Monitor		✓	✓
Product Pro Desktop		✓	✓
Product Planner		✓	✓
Quick View 100			✓
ADDITIONAL FEATURES			
Concierge Level Customer Service	✓	✓	✓
Two Free RateWatch Reports			✓
Two Free Manual Library Subscriptions			✓

* Apps may require paid subscriptions. Please reference app details for additional information.

COMPETITOR FILING APPS



Filing Search Engine

Search for competitor rate, rule and form filings to add to your digital filing library.



Hot Filings

Create mobile friendly alerts to track newly added competitor filings of interest.



Filing Monitor

Monitor competitor filings of interest and receive notifications when new filings become available.



Quick View 100

Generate a quick list of the 100 most recently added competitor filings using abbreviated search parameters.

BUSINESS INTELLIGENCE APPS



Product Pro Desktop

Organize and share competitor filings, document uploads and external hyperlinks.



Product Planner

Obtain industry filing statistics to better plan product changes and introductions.

DIGITAL LIBRARY APPS



Filing Library

Manage online competitor filing archives, including purchased filings and managed filing libraries.



Manual Library

Reference current and historical competitor rate and rule manuals and form libraries.



Research Library

Access research projects and document libraries assembled by Perr&Knight research analysts.

COMPETITOR FINANCE APPS



RateWatch

Track rate change activity by state and line of business for the top ten insurance groups.



Financial Flow

Download financial statement data for your top competitors for the past five years.



Market View

Reference stock quotes and financial news for any publicly traded company.

Register



Register online at RateFilings.com to create a new account or to join an existing account. A Perr&Knight account representative will contact you to complete your registration. Please contact us if you have any questions or require assistance with the registration process:

PHONE: 310.230.9339
WEB: RateFilings.com
EMAIL: sales@perrknight.com